



November 7, 2023

**AWARD NOTICE**  
**BL086-23**  
**Purchase of Centerline and Crosswalk Paint on an Annual Contract**

Pursuant to the bids received on July 19, 2023 for BL086-23, Purchase of Centerline and Crosswalk Paint on an Annual Contract the bid has been awarded to LBS Enterprises, LLC dba Allstates Coatings Company in the base bid amount of \$120,250.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink that reads "Olivia Graves".

Olivia Graves  
Purchasing Associate II

OG/km

Enclosure

BL086-23  
 Purchase of Centerline and Crosswalk Paint on an Annual Contract  
 Department of Transportation

			AramSCO, Inc. dba Transafe (L)		Athletic Depot LLC dba Traffic Depot (OC)		Crown USA Incorporated (OC)		Ennis-Flint, Inc. (OS)		LBS Enterprises, LLC dba Allstates Coatings Company (OS)		Ozark Materials, LLC (OS)		U.S Specialty Coatings (OC)	
ITEM #	DESCRIPTION	APPROX. QTY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Yellow Traffic Line Paint, in 55 gallon drums, per specifications or equivalent	5,000 gal	N/B	N/B	\$14.79	\$73,950.00	\$13.55	\$67,750.00	\$12.50	\$62,500.00	\$11.65	\$58,250.00	\$13.50	\$67,500.00	\$25.02	\$125,100.00
2	White Traffic Line Paint, in 55 gallon drums, per specifications or equivalent	5,000 gal	N/B	N/B	\$14.85	\$74,250.00	\$13.10	\$65,500.00	\$11.75	\$58,750.00	\$11.65	\$58,250.00	\$12.70	\$63,500.00	\$25.02	\$125,100.00
3	White pavement marking paint in 5 gallon pails. Safety Coatings Plastibar or Aexcel Acrylic Resin or equivalent	50 gal	N/B	N/B	\$26.70	\$1,335.00	N/B	N/B	\$20.00	\$1,000.00	\$12.50	\$625.00	\$24.99	\$1,249.50	\$25.00	\$1,250.00
4	Yellow pavement marking paint in 5 gallon pails Safety Coatings Plastibar or Aexcel Acrylic Resin or equivalent	50 gal	N/B	N/B	\$28.64	\$1,432.00	N/B	N/B	\$20.25	\$1,012.50	\$12.50	\$625.00	\$24.99	\$1,249.50	\$25.00	\$1,250.00
5	Yellow traffic line paint in 5 gallon pails, per specifications or equivalent	100 gal	\$17.17	\$1,717.00	\$16.80	\$1,680.00	\$13.95	\$1,395.00	\$13.50	\$1,350.00	\$12.50	\$1,250.00	\$24.99	\$2,499.00	\$25.00	\$2,500.00
6	White traffic line paint in 5 gallon pails, per specifications or equivalent	100 gal	\$17.15	\$1,715.00	\$16.80	\$1,680.00	\$13.50	\$1,350.00	\$12.75	\$1,275.00	\$12.50	\$1,250.00	\$24.99	\$2,499.00	\$25.00	\$2,500.00
<b>TOTAL</b>			<b>\$3,432.00</b>		<b>\$154,327.00</b>		<b>\$135,995.00</b>		<b>\$125,887.50</b>		<b>\$120,250.00</b>		<b>\$138,497.00</b>		<b>\$257,700.00</b>	
Will Vendor Hold Pricing Firm? Renewal Option One			Yes		7% increase		5% increase		5% increase		2% increase		3% increase		3% increase	
Will Vendor Hold Pricing Firm? Renewal Option Two			3% increase		7% increase		5% increase		5% increase		2% increase		3% increase		3% increase	
Will Vendor Hold Pricing Firm? Renewal Option Three			3% increase		7% increase		5% increase		5% increase		2% increase		3% increase		3% increase	
Will Vendor Hold Pricing Firm? Renewal Option Four			3% increase		7% increase		5% increase		5% increase		2% increase		3% increase		3% increase	

**Recommended Vendor:**  
 LBS Enterprises, LLC dba Allstates Coatings Company  
 Attn: Tracey A. Charlson  
 100 North Lee Drive  
 Gladewater, TX 75647  
 Phone: 903-845-6436  
[acc@allstatescoatings.com](mailto:acc@allstatescoatings.com)